FUSE CAPITAL

You May Already Own the Collateral for Your Next Loan

Unlock liquidity from your private company shares without selling equity or diluting ownership.

Many founders, shareholders, and business owners have substantial value tied up in their companies.

They may have raised capital from investors, completed a funding round, received a valuation report, or built a business with significant enterprise value over many years.

Yet when they need capital for a new acquisition, shareholder buyout, personal liquidity event, or investment opportunity, that value often remains inaccessible.

Traditional lenders rarely recognise privately held equity as collateral.

Specialist private capital providers do.

At Fuse Capital, we help founders, CFOs, and shareholders explore whether the value already sitting in their business can be used to unlock liquidity today.

WHO THIS IS DESIGNED FOR

This solution is particularly relevant for:

VC-backed companies
Often exploring non-dilutive liquidity options.

PE-backed businesses
With capital needs alongside ownership structures.

Family-owned enterprises
Seeking flexibility without selling equity.

Founder-led businesses
With significant shareholder value built over time.

Entrepreneurs seeking liquidity
Without selling shares or triggering dilution.

Shareholders considering acquisitions
Or ownership consolidation opportunities.

If meaningful value is tied up in your shareholding, there may be alternatives to waiting for an exit, a refinancing event, or a future funding round.

CAPITAL DEPLOYMENT

What Can The Capital Be Used For?

Founders and shareholders commonly use this type of financing to:

01
Buy out a shareholder or business partner

02
Fund an acquisition

03
Access personal liquidity

04
Invest in a new venture

05
Purchase property or other assets

06
Diversify personal wealth

07
Fund growth without dilution

The objective is simple:

Unlock capital while retaining ownership.

WHAT DO LENDERS LOOK FOR?

Every situation is assessed individually, but lenders typically focus on:

Credible Valuation

A recent funding round, institutional investment, third-party valuation, or clear financial performance.

Shareholder Structure

The ability to pledge shares without breaching shareholder agreements or transfer restrictions.

Future Liquidity Potential

A credible pathway to future liquidity through growth, profitability, acquisition activity, or future funding events.

This is why the solution is often particularly attractive to VC-backed, PE-backed, and institutionally supported businesses.

BROADER CAPITAL STRATEGY

Beyond Share-Backed Lending

While share-backed lending may be the starting point, it is often part of a broader capital strategy. Through our global network of 1,500+ institutional lenders, private credit providers, family offices, and alternative capital partners, we support:

01
Senior secured direct lending

02
Unitranche and mezzanine financing

03
Acquisition finance

04
Lombard lending

05
Shareholder buyouts

06
Recapitalisations

07
Special situations financing

GLOBAL REACH. FOUNDER-FOCUSED THINKING.

Fuse Capital works with founders, CFOs, CEOs, shareholders, and investors across Europe, the Middle East, the US, Southeast Asia, and beyond. We help businesses navigate complex capital situations by identifying the right funding partner, structuring the right solution, and creating access to opportunities that traditional lending frameworks often overlook.

Could Your Shares Unlock Capital?

You may already own the collateral for your next loan. Speak with our team to explore whether your shareholding could support a tailored financing solution.

CONTACT US

✉️ enquiries@fuse-capital.com

📞 +44 204 634 1683

🌐 www.fuse-capital.com

OUR OFFICES

📍 London

📍 Amsterdam

📍 Singapore

📍 Mumbai

SCAN TO CONNECT